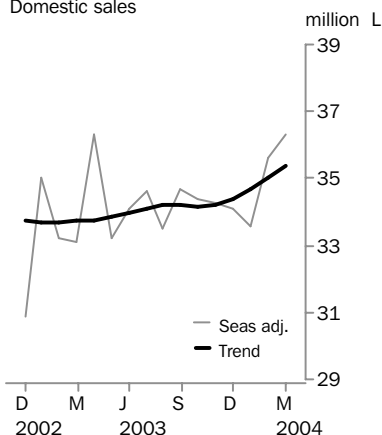


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) THURS 6 MAY 2004

Australian produced wine

Domestic sales



MARCH KEY FIGURES

TREND ESTIMATES

	Mar 2004 '000 L	% change Feb 2004 to Mar 2004	% change Mar 2003 to Mar 2004
Australian produced wine			
Domestic wine sales	35 367	0.9	4.9
White table wine sales	17 758	1.0	5.0
Red and rosé table wine sales	12 398	0.3	2.9

SEASONALLY ADJUSTED

	Mar 2004 '000 L	% change Feb 2004 to Mar 2004	% change Mar 2003 to Mar 2004
Australian produced wine			
Domestic wine sales	36 324	2.0	9.7
White table wine sales	18 090	1.8	10.0
Red and rosé table wine sales	12 631	0.8	7.1

MARCH KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 35.4 million litres in March 2004, an increase of 0.9% on February 2004 and 4.9% on March 2003.
- The trend estimate for domestic sales of white table wine increased 1.0% on February 2004 and 5.0% on March 2003.
- The trend estimate for domestic sales of red and rosé table wine increased 0.3% on February 2004 and 2.9% on March 2003.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 36.3 million litres in March 2004, an increase of 2.0% on February 2004 and 9.7% on March 2003.
- The seasonally adjusted estimate for domestic sales of white table wine increased 1.8% on February 2004 and 10.0% on March 2003.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine increased 0.8% on February 2004 and 7.1% on March 2003.

ORIGINAL ESTIMATES

- In original terms, 35.5 million litres of Australian produced wine was sold domestically by winemakers in March 2004, an increase of 20.2% on February 2004 and 18.4% on March 2003.
- Exports of Australian produced wine increased 6.4% over February 2004 to 52.1 million litres. Australia exported 559.3 million litres with a value of \$2.4 billion in the twelve months ending March 2004, an increase of 12.3% in volume, but a decrease of 0.7% in value over the corresponding period to March 2003.

INQUIRIES

- For further information about these and related statistics, contact Graeme Thomas on Adelaide 08 8237 7536 or the National Information and Referral Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
April 2004	3 June 2004
May 2004	5 July 2004
June 2004	4 August 2004
July 2004	3 September 2004
August 2004	6 October 2004
September 2004	3 November 2004

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ABOUT THIS ISSUE

The ABS is planning extensive changes to the format and content of this publication from the April 2004 issue. A copy of the proposed publication will soon be available on the ABS website. (see www.abs.gov.au and press the Publication icon, then go to 8504.0).

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CHANGES IN THIS ISSUE

This issue contains revisions to domestic sales data from July 2003 to February 2004 due to an update in the number of winemaking enterprises that are within the scope of the 'Sales of Australian Wine by Winemakers' collection. For more information, users should refer to paragraphs 2 and 3 of the Explanatory Notes.

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Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers of less than 2 litres increased 1.5% on February 2004 and 4.1% on March 2003. The trend series for red and rosé wine sales in glass containers of less than 2 litres increased 1.0% on February 2004 and 4.6% on March 2003.

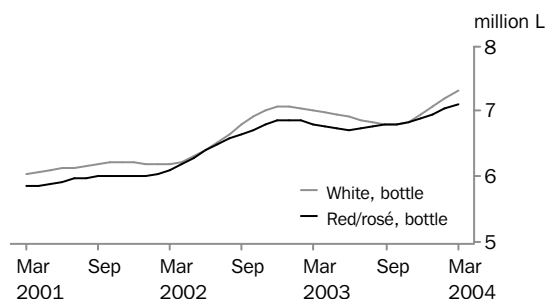
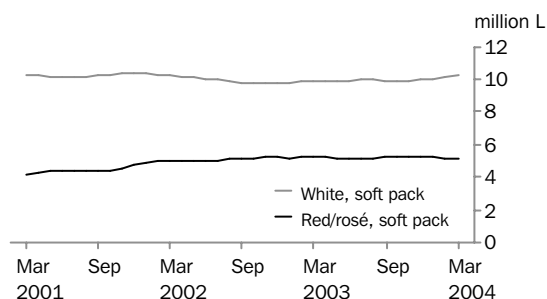


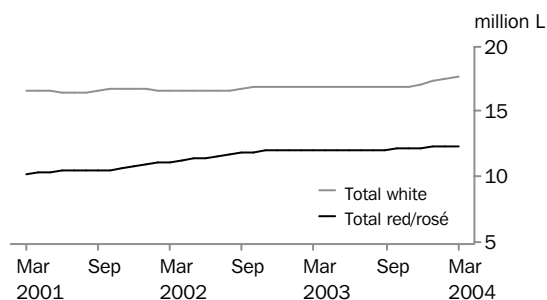
TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wine in soft packs increased 0.6% on February 2004 and 3.5% on March 2003. The trend series for red and rosé wine in soft packs decreased 0.8% on February 2004 and 1.6% on March 2003.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

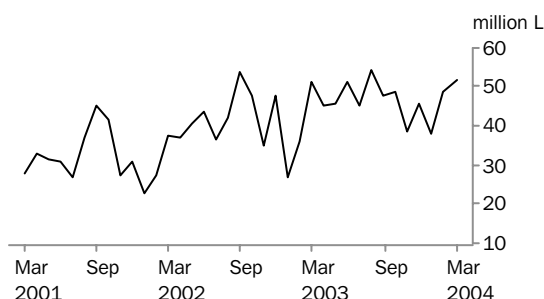
The trend series for total sales of white table wine increased 1.0% on February 2004 and 5.0% on March 2003. The trend series for total red and rosé wine increased 0.3% on February 2004 and 2.9% on March 2003.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

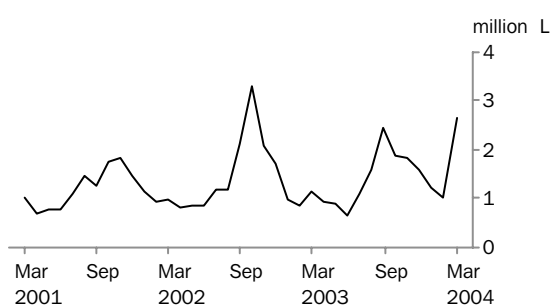
EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 52.1 million litres of Australian produced wine valued at \$219.4 million were exported in March 2004, an increase of 6.4% in quantity and 10.6% in value on February 2004. The average value of Australian wine exported in March 2004 was \$4.21 per litre, down from \$4.23 per litre in March 2003.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.6 million litres of wine were imported, an increase of 154.1% in quantity and 57.4% in value on February 2004. The average value of wine cleared for home consumption in March 2004 was \$4.57 per litre, down from \$8.44 per litre in March 2003.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the December quarter 2003 shows that wine available for consumption in Australia increased 1.1% on the same quarter in 2002. Domestic sales of Australian wine increased 2.7%, but wine imports decreased 25.1%. Total disposals of Australian produced wine increased by 2.3% on the same quarter in 2002 with exports also increasing by 1.9%.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
2000-2001	384 847	12 773	397 620	338 289	723 136
2001-2002	386 232	14 479	400 711	418 390	804 622
2002-2003	402 479	17 112	419 591	518 595	921 074
Dec Qtr 2002	118 328	7 113	125 441	130 247	248 575
Dec Qtr 2003	121 469	5 325	126 794	132 772	254 241

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

TABLE-WHITE WINE.....

TABLE-RED AND ROSÉ WINE.....

	Total wine	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2000-01	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
2001-02	386 232	75 657	122 776	1 447	199 881	73 622	56 085	695	130 401
2002-03	402 479	81 678	118 893	1 059	201 631	79 752	62 788	295	142 835
2002-2003									
March	30 009	6 381	9 614	40	16 034	5 798	4 561	12	10 371
April	34 831	6 843	10 836	58	17 737	6 826	5 751	25	12 602
May	33 367	6 108	9 931	142	16 182	7 096	5 642	13	12 751
June	31 417	5 785	9 051	73	14 909	6 925	5 501	101	12 527
2003-2004									
July	r37 760	r7 265	10 692	60	r18 016	r7 975	6 485	43	r14 503
August	r33 569	r6 195	9 249	r92	r15 537	r7 280	5 539	161	r12 980
September	r36 050	r7 135	10 072	156	r17 363	r7 530	5 869	95	r13 494
October	r39 831	r7 872	11 070	348	r19 290	r7 761	5 904	136	r13 801
November	r40 904	r8 529	11 337	103	r19 969	r7 794	5 618	r104	r13 516
December	r40 734	r9 371	10 367	238	r19 976	r7 525	4 859	r224	r12 608
January	r22 053	r4 774	7 771	r89	r12 634	r3 659	2 751	6	r6 417
February	r29 558	r6 573	9 759	r262	r16 594	r5 386	4 095	r119	r9 600
March	35 525	7 419	11 276	292	18 987	6 604	5 355	45	12 003
SEASONALLY ADJUSTED									
2002-2003									
March	33 101	6 872	9 562	na	16 443	6 729	4 929	na	11 792
April	36 333	7 127	10 877	na	18 178	6 886	5 685	na	12 594
May	33 211	6 818	9 843	na	16 672	6 523	5 345	na	11 803
June	34 106	7 004	10 184	na	17 107	6 734	5 231	na	12 134
2003-2004									
July	34 586	7 079	10 140	na	17 421	6 771	5 121	na	11 891
August	33 500	6 589	9 544	na	16 438	6 697	4 676	na	11 659
September	34 684	6 775	10 269	na	17 179	6 962	5 550	na	12 476
October	34 378	7 011	9 848	na	16 990	7 040	5 380	na	12 400
November	34 256	6 574	10 048	na	16 901	6 411	5 414	na	12 076
December	34 115	7 067	9 464	na	16 863	7 007	5 060	na	12 229
January	33 561	6 862	10 433	na	17 250	6 904	4 997	na	11 932
February	35 595	7 354	10 206	na	17 770	7 103	5 331	na	12 532
March	36 324	7 474	10 360	na	18 090	7 284	5 230	na	12 631
TREND ESTIMATES									
2002-2003									
March	33 718	7 029	9 905	na	16 920	6 813	5 235	na	12 045
April	33 761	6 993	9 923	na	16 914	6 761	5 221	na	11 997
May	33 849	6 960	9 940	na	16 935	6 732	5 196	na	11 968
June	33 975	6 922	9 971	na	16 976	6 728	5 182	na	11 970
2003-2004									
July	34 113	6 876	9 987	na	16 994	6 746	5 189	na	12 007
August	34 210	6 831	9 982	na	16 983	6 775	5 204	na	12 068
September	34 188	6 794	9 933	na	16 925	6 797	5 215	na	12 113
October	34 168	6 795	9 913	na	16 918	6 816	5 237	na	12 160
November	34 220	6 850	9 940	na	16 993	6 845	5 251	na	12 202
December	34 388	6 950	10 006	na	17 146	6 895	5 238	na	12 241
January	34 675	7 073	10 093	na	17 350	6 968	5 213	na	12 291
February	35 039	7 205	10 190	na	17 578	7 053	5 197	na	12 357
March	35 367	7 314	10 250	na	17 758	7 127	5 153	na	12 398

na not available

r figure or series revised since previous issue

(a) Softpack containers include all collapsible packs, plastic or otherwise.

(b) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a
2000-01	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2002-2003								
March	26 406	1 388	1 279	526	225	167	18	36
April	30 338	1 799	1 569	672	239	189	23	50
May	28 933	2 121	1 339	533	203	222	16	46
June	27 437	1 903	1 199	479	190	194	16	51
2003-2004								
July	r32 519	r2 273	1 378	r983	246	339	21	60
August	r28 517	1 945	1 478	r1 166	223	199	41	62
September	r30 858	2 008	1 727	967	266	206	18	48
October	r33 091	r1 667	2 979	r1 495	326	253	20	59
November	r33 485	1 742	r3 337	r1 699	363	256	21	62
December	r32 584	r1 768	r3 623	r2 006	415	308	30	87
January	r19 051	1 134	911	r538	224	177	17	42
February	r26 193	1 193	1 020	746	223	161	20	27
March	30 991	1 673	1 399	938	316	190	19	41

r figure or series revised since previous issue

(a) Spritzig table wines are included with table wine.

(b) From July 2000, this category's definition includes wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines.

See also paragraph 4 of the Explanatory Notes.

(c) Quantities on which excise duty was paid.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	2 327	4 674	353	8 160	6 674	22 185
2001-02	2 102	4 052	333	8 369	5 529	20 384
2002-03	2 227	4 075	320	8 856	5 369	20 842
2002-2003						
March	142	230	20	599	398	1 388
April	197	320	25	825	432	1 799
May	252	396	29	905	539	2 121
June	173	354	31	890	455	1 903
2003-2004						
July	223	440	36	974	599	r2 273
August	212	393	34	791	514	1 945
September	252	403	34	790	530	2 008
October	167	r328	37	727	408	r1 667
November	192	r414	36	701	399	1 742
December	223	r453	33	641	418	r1 768
January	159	218	18	435	304	1 134
February	113	r196	16	513	356	1 193
March	145	334	24	742	429	1 673

r figure or series revised since previous issue

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(d)										
2000-01	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
2001-02	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
2002-03	6 446	r4 757	r11 204	190	3 851	r1 868	17 112	139 207	557	9 570
2002-2003										
January	358	r154	r512	33	272	r173	991	8 550	26	642
February	380	r236	r616	5	147	r81	850	6 916	30	712
March	432	r306	r738	6	228	r176	1 149	9 696	38	529
April	326	r335	r661	4	186	r105	956	7 479	42	592
May	297	r305	r602	22	182	r108	914	8 231	51	695
June	183	r231	r414	14	128	r90	646	6 455	39	682
2003-2004										
July	336	r309	r645	27	309	r108	1 089	12 562	59	1 294
August	423	335	757	453	304	97	1 611	12 339	46	660
September	1 230	406	1 636	28	718	56	2 438	19 809	40	642
October	537	352	889	30	778	186	1 883	18 853	56	1 381
November	564	376	940	26	757	115	1 837	17 683	r53	r1 047
December	516	413	929	58	452	166	1 605	r14 049	74	r1 783
January	447	302	749	24	256	180	1 209	9 363	30	775
February	444	262	706	10	215	107	1 039	r7 672	33	482
March	1 933	362	2 295	9	243	93	2 640	12 076	42	558
EXPORTS(e)										
2000-01	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
2001-02	175 741	230 465	406 205	2 698	8 048	1 438	418 390	2 105 128	24	208
2002-03	193 736	312 881	506 617	3 034	7 933	1 010	518 595	2 423 145	21	172
2002-2003										
January	9 576	16 662	26 238	158	442	29	26 867	132 680	—	15
February	13 637	21 435	35 071	144	668	49	35 933	169 817	2	11
March	14 708	35 548	50 256	246	360	304	51 165	216 549	5	29
April	16 447	27 645	44 092	155	720	55	45 021	203 343	—	1
May	15 874	29 186	45 061	208	534	54	45 856	198 862	3	36
June	18 730	31 997	50 727	117	423	51	51 318	224 301	—	6
2003-2004										
July	17 642	26 776	44 418	226	493	111	45 248	203 030	1	19
August	22 947	29 703	52 650	249	1 148	95.0	54 142	226 386	2	7
September	19 050	r27 132	r46 181	385	1 236	92	r47 894	r215 482	—	2
October	r18 274	r28 758	r47 032	176	1 526	57	r48 790	r216 498	—	5
November	r13 403	r23 484	r36 887	r215	1 186	r56	r38 345	r160 123	—	2
December	15 373	29 576	44 949	141	510	36	45 637	190 458	—	5
January	r12 413	r25 165	r37 577	85	r598	21	r38 282	r157 266	2	16
February	r15 003	r33 187	r48 189	r148	r528	62	r48 928	r198 344	—	1
March	16 998	34 227	51 225	221	588	34	52 069	219 447	1	34

r figure or series revised since previous issue

— nil or rounded to zero (including null cells)

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(b) Includes 'Other table wine'.

(c) See paragraphs 6 and 7 of the Explanatory Notes.

(d) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(e) Exports may include sales made by exporters other than winemakers.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, March 2004

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(a)	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	7	9	17	—	7	—	24	194
New Caledonia	8	4	12	—	—	—	12	23
New Zealand	728	746	1 474	8	67	20	1 569	5 791
Total Oceania and Antarctica(c)	756	777	1 533	8	77	20	1 638	6 182
Belgium	361	433	794	1	3	—	798	1 937
Denmark	133	1 120	1 253	—	19	—	1 272	3 607
Germany, Federal Republic of	372	2 095	2 466	—	—	—	2 466	5 354
Ireland	296	447	743	—	10	—	753	3 802
Sweden	330	463	793	—	32	—	826	3 535
United Kingdom	8 166	10 853	19 019	94	258	—	19 371	72 190
Total European Union(c)	10 316	16 520	26 836	96	344	—	27 277	96 134
Russian Federation	10	1 083	1 093	—	—	—	1 093	354
Switzerland	49	388	436	—	7	—	444	1 985
Total Europe and the Former USSR(c)	10 425	18 155	28 580	96	363	—	29 039	99 419
Bahrain	15	21	35	—	9	—	45	141
United Arab Emirates	94	78	172	—	7	—	180	648
Total Middle East and North Africa(c)	111	108	219	1	17	—	236	873
Malaysia	50	140	190	3	1	—	195	1 945
Singapore	118	353	471	1	4	1	477	4 292
Total Southeast Asia(c)	270	654	924	4	7	3	938	7 631
Hong Kong(SAR of China)	37	162	199	1	2	1	203	1 411
Japan	109	219	328	1	38	2	369	2 403
Total Northeast Asia(c)	199	615	815	2	45	3	865	5 375
Canada	1 009	2 255	3 264	53	21	—	3 338	17 982
United States of America	4 183	11 588	15 771	56	57	—	15 884	81 322
Total Northern America(c)	5 196	13 849	19 044	109	78	—	19 231	99 361
Total Other Regions(d)	42	69	110	1	2	8	122	607
Total All Countries	16 998	34 227	51 225	221	588	34	52 069	219 447

— nil or rounded to zero (including null cells)

(a) Includes 'Other table wine'.

(b) Free on board value, see paragraph 6 of the Explanatory Notes.

(c) Includes other countries as detailed in *Standard Australian Classification of Countries* (cat. no. 1269.0).

(d) Includes ships' stores.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	22 194	215 079	1 323	6 054	8 104	84 530	1 006	338 289
2001-02	27 273	260 436	1 492	6 685	9 851	111 735	917	418 390
2002-03	33 499	290 011	1 589	7 249	9 152	175 321	1 775	518 595
2002-2003								
January	2 234	14 435	113	485	656	8 873	70	26 867
February	1 579	19 500	173	627	794	13 182	78	35 933
March	2 817	24 193	106	693	805	22 158	394	51 165
April	3 600	23 704	183	498	929	15 991	117	45 021
May	3 056	26 173	140	405	723	14 956	403	45 856
June	3 412	25 104	146	474	719	21 337	126	51 318
2003-2004								
July	2 969	24 538	102	550	770	16 215	104	45 248
August	3 327	33 473	150	579	650	15 865	98	54 142
September	4 099	r28 280	56	471	1 006	13 830	153	r47 894
October	3 619	26 025	90	836	r1 137	r16 935	148	r48 790
November	2 968	r19 583	190	987	r1 345	r13 130	141	r38 344
December	953	23 961	81	794	1 373	18 333	141	45 636
January	r1 213	r22 875	239	r571	r722	12 596	64	r38 280
February	r1 613	r28 463	140	r626	r1 271	r16 723	r92	r48 928
March	1 638	29 039	236	938	865	19 231	122	52 069

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

6 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

7 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

8 For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

10 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

11 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

12 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

13 For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

15 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

16 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

L litres
L al litres of alcohol

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- DIAL-A-STATISTIC** For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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